

Eduardo Konarzewski, CTP

SAP Treasury Expert

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EXECUTIVE PROFILE

Eduardo Konarzewski is a Senior SAP Treasury & Risk Management (TRM) consultant with over 25 years of hands-on experience implementing and supporting SAP Treasury solutions worldwide. His work spans more than 30 international engagements across banking, insurance, logistics, mining, oil & gas, food & beverage, pharmaceuticals, and the public sector, for clients including Zurich Insurance, Allianz, Barrick, DB Schenker, Booking.com, and Goldcorp, among others.

Eduardo specializes in improving treasury processes and efficiencies by adapting internal procedures and implementing SAP-recommended best practices. His scope covers the full SAP Treasury & Risk Management module, including Transaction Manager, FX Hedge Management, Cash Management, Liquidity Management, In-House Cash, Hedge Accounting, and Market Risk Analyzer, with certifications in TRM-Securities and CML.

Beyond hands-on delivery, Eduardo has built and led multicultural consulting teams, managed presales and delivery governance, and served as a trusted advisor to CFOs and Treasurers on treasury strategy and technology execution. He now operates independently under Konsultancy, providing SAP Treasury & Risk Management advisory, implementation, and S/4HANA migration services.

KEY SKILLS

Business Skills: Treasury Management, Project Management, Presales, Public Speaking, Leadership, Team Building, Stakeholder Management, Senior Functional Consulting

Technology & Methods: SAP TRM, SAP CFM, CML, SAP S/4HANA, SAP Mobiliser, ASAP, SCRUM

SAP Certifications: TRM – Securities (2001) · CML (2001) · CRM-AO (2012)

LEADERSHIP & BUSINESS EXPERIENCE

- Set strategic direction for a growing SAP Treasury solutions and services business, including go-to-market planning and long-term growth strategy.
- Owned commercial activity end-to-end, including marketing, sales, RFP responses, and contract review and negotiation.
- Built and led consulting teams, from selecting and organizing a treasury team to full hiring and performance-management decisions, while serving as the primary executive point of contact for key clients.

EDUCATION & CERTIFICATIONS

Bachelor of Science in Business Administration - Babson College, MA, USA · Sep 1997 – May 2001

Certified Treasury Professional (CTP) - Association for Financial Professionals · since December 2017

LANGUAGES

Portuguese: Native

English: Native

French: Fluent

Spanish: Advanced

OTHER INTERESTS

Amateur Radio · Spinning · Autism Advocacy

PROJECT EXPERIENCE

Period	Industry & Client	Project	Contribution
06/2026 – Present	Energy, Israel – Dalia Energy	TRM solution design and implementation on S/4HANA Public Cloud	Design, implement, and train other team members on a new TRM implementation.
03-2026 – 08/2026	Logistics, France/UK – Getlink	TRM update, Payment Request generation on S/4HANA On-premise	Responsible for incorporating month-end closing processes for current instruments and add new instruments to Production, as well as activate Payment Request file functionality.
04/2024 – Present	Fashion, Israel – Delta Galil	Cash Management on HANA on S/4HANA Private Cloud	Team lead responsible for the implementation and alignment with the rest of the project for the full implementation and migration to S/4HANA.
09/2024 – 06/2025	Logistics, Germany – DB Schenker	In-House Bank implementation on S/4HANA Private Cloud	Project Manager for the implementation team, delivering the In-House Bank solution together with the wider project team.
05/2023 – 12/2023	Logistics, Germany – DB Schenker	Full S/4HANA implementation	Quality Assurance for Cash Management on HANA, working directly with the customer and supporting discussions, tests, and workshops with the main implementation partner.
05/2023 – 09/2024	Financial Services, Germany – AirPlus	TRM Loans, Securities, and FX Hedge Accounting	Subject matter expert supporting the team with revision of previous implementation attempts and go-live of new definitions.
01/2020 – 05/2023	Insurance, Switzerland – Zurich Insurance	Multiple roll-ins (Chile and Brazil) into global FSCM FAM platform	Business Analyst on a dedicated team bringing country group and local accounting ledgers into the global platform.
01/2023 – 04/2023	Natural Gas, USA – FLNG	Upgrade of HANA side-car from 1709 to 2110	Project Manager coordinating a developer and Cash Management, BW, and Treasury resources for the post-upgrade side-car integration.
02/2021 – 04/2022	Banking, Germany – CommerzReal	Cash Management, Liquidity Management, BAM, and TRM implementation	Business Analyst supporting the TRM implementation, especially mark-to-market valuations.
07/2020 – 05/2021	Gold and Copper Producer – Barrick	TRM Hedge Accounting on FX, HANA platform	Subject matter expert supporting the team with implementation of Hedge Accounting for commodities, using FX as the hedging instrument.
05/2022 – 03/2023	Insurance, Switzerland – Allianz Insurance	Bringing Brazil into the global IMA FAM platform	Business Analyst working with the IT team in Switzerland and Barcelona to bring local and group ledgers into the global platform.
04/2019 – 10/2019	Building Materials, France – VICAT	AutoBank, SmartEye / OCR and BPI mapping implementation	Project Manager responsible for project status, consultant allocation, and overall project delivery.
02/2019 – 05/2019	Pharmaceutical, France – MYLAN	AutoBank implementation	Project Manager responsible for project status, consultant allocation, and overall project delivery.
09/2018 – 06/2019	Oil & Gas, Netherlands – Kuwait Petroleum	Cash & Liquidity Management implementation	Project Manager responsible for project status, consultant allocation, and overall project delivery.
08/2018 – 10/2019	Tourism, Netherlands – Booking.com	In-House Cash implementation	Project Manager and senior solutions architect for the In-House Bank solution; active in solution workshops, work distribution, and customer relationship management.
10/2017 – 10/2018	Food, Ireland – Glanbia	TRM, In-House Bank, Cash Management implementation	Senior consultant responsible for the TRM module, including workshops, Blueprint documentation, and configuration; supported internal resources with knowledge transfer and custom developments.

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12/2016 – 12/2017	Mining, Canada – Goldcorp	Cash Management on HANA and multiple TRM modules	Senior consultant on the TRM workstream, covering a wide range of financial instruments plus a trading platform, data feed integration, and Hedge Accounting.
05/2016 – 11/2016	Oil & Gas, Canada – TransCanada	Intercompany Loans in SAP TRM	Senior consultant responsible for preparing workshops, coordinating discussions across relevant areas, and liaising with the client's in-house consulting team for testing and knowledge transfer.
01/2016 – 10/2016	Chemical, Netherlands – Reichhold	Cash Management and In-House Cash implementation	Project Manager responsible for status meetings, team management, and supporting the client's project manager across all project tasks.
09/2015 – 05/2016	Mining, Canada – Cameco	Cash Management on HANA and multiple TRM modules	Senior consultant responsible for workshop preparation, Blueprint documentation, and realization using a coaching approach; scope spanned all modules, including hedge management.
06/2015 – 11/2016	Food, Austria – BR Foods	Treasury implementation across multiple modules	Project Manager responsible for status meetings, consultant allocation, and first-line negotiations with the client.
01/2015 – 10/2015	Marine Contracting, Netherlands – Heerema Marine Contractors	Transaction Manager activation for various financial instruments; EMIR reporting and 360T interface	Senior Consultant and Project Manager; also responsible for training a junior consultant.
03/2014 – 11/2014	Oil & Gas, USA / Luxembourg – Cameron	Transaction Manager setup for Money Market and FX instruments; Mirror Transactions activation and FXall interface	Lead consultant for implementation across both Treasury departments, in the US and Luxembourg.
09/2012 – 12/2012	Banking, Brazil – BRDE	CRM-AO implementation	Project Manager managing a group of five consultants, some remote and some on-site.
03/2012 – 07/2012	SAP Labs, Brazil	Tax Manager localization	Functional Consultant / Tester: participated in the creation and execution of test cases for the Argentina Tax Manager localization.
12/2006 – 09/2007	Commodities, Belgium – Cumerio	SAP TRM implementation, including Transaction Manager and link to Cash Management	Functional Consultant / Trainer responsible for treasury solutions and definitions with the client.
12/2006 – 09/2007	Education, Belgium – KU Leuven	SAP TRM implementation, including Transaction Manager and link to Cash Management	Functional Consultant / Trainer: designed the solution for financial instruments and accounting rules; prepared accounting reports and trained key users for TRM maintenance.
07/2006 – 11/2006	IT, Switzerland – Atos Origin	Treasury module implementation, including SWIFT payment messages	Functional Lead Consultant / Tester: revised the project blueprint and configured financial instruments; supported SWIFT message generation.
07/2006 – 10/2006	Food & Beverage, Switzerland – Bacardi	Treasury module implementation	Functional Lead Consultant: designed financial instrument solutions and accounting rules; prepared treasury reports for the company Treasurer and specified an ABAP report for historical cash flow (similar to FF7A, for past dates).
11/2005 – 06/2006	Government, Luxembourg – European Commission	Maintenance and update of the Treasury module	Functional Lead Consultant / Tester / Trainer: supported key users and the ABAP programmer with maintenance of custom developments; configured Market Risk Analyzer and Portfolio Analyzer.
01/2005 – 08/2005	Financial Services, Trinidad & Tobago – Unit Trust Corporation	Full implementation of SAP CFM	Functional Consultant / Solution Design / Tester / Trainer: set up the Securities module and supported customizing for Money Market, Derivatives, and Foreign Exchange; designed the Market Risk Analyzer solution for phase two.

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08/2004 – 12/2004	Utilities, France – RTE (part of EDF)	SAP Treasury implementation	Functional Consultant responsible for implementation of Transaction Manager modules and preparation of Market Risk Analyzer and Credit Risk Analyzer for a second phase; set up parallel valuation areas for Securities and defined French-oriented CFM processes.
02/2004 – 07/2004	Mining, Brazil – CSN	SAP Treasury and FI implementation	Functional Consultant in charge of various instruments, including complex derivatives; supported other consultants with the Loans module.
10/2003 – 02/2004	Financial Services, Colombia – Camara de Comercio de Bogota	Securities module implementation	Functional Consultant responsible for implementation of the Securities module; supported other consultants with definition and configuration of FI-CM.
01/2003 – 10/2003	Banking, Brazil – Banco GM	SAP Treasury implementation	Functional Consultant / Tester / Trainer: responsible for configuration of financial instruments, including overnight investments, derivatives, and Brazilian government financing.
10/2002 – 01/2003	Pulp & Paper, Brazil – VCP	SAP Treasury implementation	Functional Consultant / Trainer: participated in the definition of all Transaction Manager instruments, Liquidity Planner, and Cash Budget Management.
05/2002 – 10/2002	Manufacturing, Brazil – Pirelli	SAP Treasury implementation	Functional Consultant responsible for configuration, validation, and user training for various financial instruments in Transaction Manager.
12/2001 – 03/2002	Telecom, Brazil – BCP Telecomunicações	SAP Treasury implementation	Functional Consultant: prepared user tests and validation processes.